MiVoice Integration for Salesforce

ADMINISTRATION GUIDE (REVISED) RELEASE 2.5 SP1 MAY 2022

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MiVoice Integration for Salesforce Administration Guide (Revised) Release 2.5 SP1 May 2022

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About MiVoice Integration for Salesforce

Mitel MiVoice Integration for Salesforce provides a rich set of computer telephony and other user productivity features for browser based users of MiVoice Business and the Salesforce Customer Relationship Management (CRM) solution. MiVoice features are fully embedded and integrated within the Salesforce contact window (examples shown below) when using an Internet browser and include:

- Inbound features (screen-pop and answer call)
- Mid-call features (transfer, conference, or retrieve call; logging of call notes)
- Outbound features (search for contacts and click-to-dial)

This document is intended to help system administrators with the installation, configuration, and upgrade of the MiVoice Integration for Salesforce. The *MiVoice Integration for Salesforce User Guide* describes how to use the MiVoice client in the Salesforce environment and should be provided to users.

Search Classification Code

Active Call Idle State 风 Mitel E 0 风 Mitel E Ø Hector Higgins Hector Higgins 1013 1013 Lucy Hall On Call Enter Name or Number 1034 00:00:07 Dialed 1013 <u>*</u> Ζ. ∠ н Search Account Code

Call Complete

🛤 Mitel	Ŀ ©
Hector Higgins 1013	۲
Jody Bowers	
1032	00:00:03
Dialed	1013
Search Account Code	\sim
Search Classification Co	de 🔽
Call Subject	
Related to	
Enter Call Notes	
Quick Notes	~
Wrap	Up 🗸

NEW FOR MIVOICE INTEGRATION FOR SALESFORCE 2.5 SP1+

MiVoice Integration for Salesforce 2.5 SP1+ is a 64-bit application that is recommended with MSL 11.0.90.0 that syncs blade from software download center. This release has a security fix for vulnerability related to X-Frame Options. So, it must be used with Mitel Open Integration Gateway (OIG) 4.2 SP1 and above versions.

OIG Administrator needs to follow proper upgrade procedures as mentioned in *Open Integration Gateway Installation and Maintenance Guide* available at the Mitel Document center.

Support for MiVoice Integration for Salesforce 2.5 SP1 requires the following:

- MiVoice Integration for Salesforce R2.5 SP1+
- Open Integration Gateway (OIG) R4.2.60.0+
- MiVoice Business (MiVB) R9.2+

MIVOICE INTEGRATION FOR SALESFORCE 2.5+

MiVoice Integration for Salesforce 2.5+ is a 64-bit application that is recommended with MSL 11.0.84.0 that syncs blade from software download center.

Support for MiVoice Integration for Salesforce 2.5 requires the following:

- MiVoice Integration for Salesforce R2.5+
- Open Integration Gateway (OIG) R4.2.57.0+
- MiVoice Business (MiVB) R9.2+

MIVOICE INTEGRATION FOR SALESFORCE 2.4+

MiVoice Integration for Salesforce 2.4+ is a 64-bit application that is supported by MSL 11 that syncs blade from software download center. So, it must be used with Mitel Open Integration Gateway (OIG) 4.1 SP4, and Mitel Standard Linux 11. OIG Administrator needs to follow proper upgrade procedures as mentioned in *Open Integration Gateway Installation and Maintenance Guide* available at the Mitel Document center. This does not impact Salesforce users.

Support for MiVoice Integration for Salesforce 2.4 requires the following:

- MiVoice Integration for Salesforce R2.4+
- Open Integration Gateway (OIG) R4.1.75.0+
- MiVoice Business (MiVB) R9.1+

When upgrading from Mitel OIG Release 4.x to Release 4.1 SP4 and MiVI-S 2.x to 2.4:

- 1. Login to the OIG server as administrator
- 2. In Blades Panel, uninstall or remove the installed MiVoice Integration for Salesforce blade.

- 3. In Blades panel, install the Remote Fresh Install MSL 11 blade using Blades > Install. The recommended version would be 11.0.64.0
- 4. Reboot the OIG
- In Blades Panel, it might take a while to get the blades synced from Mitel Software Download Center (swdlgw.mitel.com). Once available, install Open Integration Gateway 4.1 SP4 (4.1.75.0)
- 6. Install MiVoice Integration for Salesforce blade 2.4.3.0
- 7. If localization languages files are needed for MiVoice Integration for Salesforce, these localization languages need to be re-entered into OIG 4.1 SP4 for the languages in Salesforce to work.

Note: OIG 4.1.75.0 is a 64-bit solution that is supported by MSL 11 only. Please refer to *Mitel OIG Engineering Guidelines* of OIG Release 4.1 SP4.

MIVOICE INTEGRATION FOR SALESFORCE 2.3+

MiVoice Integration for Salesforce 2.3+ has added support for MiCollab ACD SIP Softphone as well. This support does not extend to other available MiVoice Business SIP Phones. To know more about MiCollab ACD SIP Softphone, refer to *MiCollab ACD SIP Softphone Agents Integration Guide* available at the Mitel Document center.

Refer to the <u>Device Support</u> section for SIP Endpoint behaviour summary.

Notes: Support for MiCollab ACD SIP Softphone requires the following:

- MiVoice Integration for Salesforce R2.3.1.0+
- Open Integration Gateway (OIG) R4.1.38.0+
- MiVoice Business (MiVB) R9.0.1.22+

MIVOICE INTEGRATION FOR SALESFORCE 2.2+

MiVoice Integration for Salesforce 2.2+ has added support for Salesforce Lightning version. To support Lightning mode for users, refer to the "Lightning Experience" section in the *Installation and Configuration of MiVoice Integration for Salesforce v2.2* guide.

Support for MiVoice Integration for Salesforce requires the following:

- MiVoice Integration for Salesforce R2.2.8.0+
- Open Integration Gateway (OIG) R4.1.12.0+
- MiVoice Business (MiVB) R8.0.3.29+ or R9.0.0.184+

MIVOICE INTEGRATION FOR SALESFORCE 2.1+

- MiVoice Integration for Salesforce 2.1+ is a 64-bit application, so it must be used with Mitel Open Integration Gateway (OIG) 4.0+, and Mitel Standard Linux 10.5.15+.
- When using Salesforce Classic or Lightning mode, opening an additional web browser tab no longer consumes an additional Salesforce user license for that user.

- Using multiple web browser tabs in Salesforce Classic mode produces a different end user experience compared to using one tab; two examples of different UI behavior are screen pop on incoming call and displayed call status when tab opened after call is ringing or answered. All needed tabs should be opened at same time. Users wanting multiple records tab should opt to upgrade to Lightning mode.
- Supports the new Mitel 6900 MiNET Phone series, when used with MiVoice Business 8.0+.

When upgrading from Mitel OIG Release 3.0 to Release 4.x:

- 1. Remove the MiVoice Integration for Salesforce blade in OIG 3.0 before upgrading to OIG 4.1.
- 2. In OIG 4.1, install the new MiVoice Integration for Salesforce blade (Release 2.2.8.0).

Note: OIG 4.0 is a 64-bit solution that uses a 64-bit Salesforce blade. OIG 3.0 is a 32-bit solution that uses a 32-bit Salesforce blade.

Installation and Configuration

Install and configure the Mitel MiVoice Integration for Salesforce by completing the following procedures. The prerequisites and each procedure must be completed for the integration to be successful.

Note: The Salesforce solution must use HTTPS for all web services communication.

PREREQUISITES

To simplify installing and configuring the MiVoice Integration for Salesforce, ensure the following prerequisites are met:

- Mitel MiVoice Business is configured and functional
- The IP address of the MiVoice Business server is available
- Open Integration Gateway (OIG) is installed and functional, and the MiContact Center Business has been added to the OIG as a Network Element. See the OIG *Installation and Maintenance Guide* for instructions.
- Telephone sets are programmed and functional for each user,
- The mapping of each Salesforce user phone number (DN) to a specific MiVoice Business Controller IP address is defined.
- To prepare Salesforce users:
 - If using Windows Authentication, then the e-mail address configured for the user in Salesforce must match the e-mail address that is configured for the Employee in MiContact Center Your Site Explorer.
 - If the user's user name and password are defined and managed in the MiContact Center Business product, this e-mail address matching is not necessary.
- Licensing is in place for:
 - Mitel OIG server (OIG or MiVoice Integrations Base Package, virtual or physical) is functional and licensed for MiVoice Integration for Salesforce.
 - MiVoice Integrations require a MiVoice Integration license using one of the deployment options. Refer to the Mitel OIG Installation & Maintenance Guide for details.
 - If using the MiContact Center Business, additional licensing is in place for Advanced Call Control, MiContact Center, and MiVoice Integration for Salesforce.
 - Salesforce licenses must be purchased directly from Salesforce.

Note: If there are problems with any of the licenses, the errors will be displayed to users.

- The FQDN (required for CA certificates) or IP address of the OIG server is available
- Mitel MiVoice Integration for Salesforce local password, configured in the OIG, is available
- A certificate strategy for the Mitel OIG server is in place. If remote users plan to use MiVoice Integration for Salesforce, then a MiVoice Border Gateway with web proxy service must be used to proxy remote requests to the Mitel OIG server within the enterprise, and the MiVoice Border Gateway server must also have a CA certificate.

Note: Installing a CA certificate on the Mitel OIG server is required.

- A MiVoice Border Gateway web proxy server (MBG 9.2 or later) is required to enable remote Salesforce users (outside the Enterprise Network) access to the MiVoice Integration for Salesforce web application. The MBG web proxy allows a web browser with Salesforce and MiVoice Integration to access the Mitel OIG server within the Enterprise. See the MiVoice Border Gateway Installation & Maintenance Guide for instructions on how to configure the web proxy feature for MiVoice Integration.
- MBG (11.3 SP1) has an option 'Strict X-Frame options' under the Domain List on the Remote Proxy Configuration Page, it should be disabled.

Note: The WAN-side FQDN for the Mitel OIG server used for the remote Mitel OIG application must match the LAN-side FQDN for the Mitel OIG server within the enterprise network when configuring the Mitel MBG web proxy.

INSTALL MIVOICE INTEGRATION FOR SALESFORCE

- 1. Log in to Mitel Standard Linux (MSL) by logging in to OIG Server.
- 2. Click on Mitel OIG to get to the Mitel OIG console.
- 3. Under ServiceLink (left column), click Blades.
- 4. Install the MiVoice Integration for Salesforce blade.

NOTE: Upgrading to MiVoice Integration of Salesforce 2.4+ requires proper upgrade process to follow. Please refer to *Open Integration Gateway Installation and Maintenance Guide* for OIG release 4.1 SP4.

DOWNLOAD THE MIVOICE INTEGRATION FOR SALESFORCE

- 1. Open the Salesforce App Exchange website: https://appexchange.salesforce.com
- 2. Log in using your Admin credentials:

Note: https://appexchange.salesforce.com/gettingStarted provides help with using the Salesforce App Exchange website.

- 3. Search for Mitel MiVoice Integration for Salesforce on the Salesforce App Exchange.
- **4.** Mouse-over the application in the results list and click **More** from the list that appears. A page opens with details about the application.
- **5.** Click **Get It Now**. The page refreshes with a choice of installing in Production or in a Sandbox.
- Select the Sandbox or Production install. Enter your administrator credentials and acknowledge the user terms.

Note: Mitel recommends testing your MiVoice Integration for Salesforce in a sandbox environment before deploying to production. Sandbox installations may require additional information related to setting up a test environment.

Click **Continue** to download the MiVoice Integration for Salesforce managed package.

 Acknowledge each of the messages that are presented. When the series of prompts are completed the Mitel MiVoice Integration for Salesforce package is ready to be installed.

RUN THE MIVOICE INTEGRATION FOR SALESFORCE PACKAGE INSTALLER

- Approve the Package API Access. For typical installations, the access permissions can be left at their default values.
- 2. Select the security level. The recommendation selection is **Grant access to all users**.
- 3. Click **Install** to install the packaged API.



4. Salesforce indicates that the MiVoice package installation is complete.

Follow any remaining st	eps in the app install gu	ide to compl	ete deployment	
Installed Package Detail		Uninstall	View Components	View Dependencies
Package Name	MitelMiVoiceIntegration	1		
Language	English			
Version Name	April 30 2015			
Namespace Prefix	MiteISF			
Publisher	Mitel			
Description	Mitel MiVoice Integratio	n Beta Mana	aged Package	
Installed By	John User, 12/05/201	5 10:33 AM		

CONFIGURE CALL CENTERS

Note:

- This section describes how to configure Call Centers for MiVoice Integration for Salesforce Classic v2.1. For information specific to installing and configuring <u>MiVoice for</u> <u>Salesforce Lightning Experience v2.2</u>.
- With MVSF v2.3 MiCollab ACD Softphone support is introduced. Upgrading MVSF blade to 2.3 automatically upgrades the plug-in and no additional steps are required.

After the installation is complete, you must customize a Salesforce Call Center for each MiVoice Business controller that will be used and add Salesforce users to each Call Center. Each Salesforce user must have a custom user profile that allows access to the MiVoice Business objects.

Note: There is only one Salesforce Call Center for each MiVoice Business instance.

- 1. Log in to Salesforce with your administrator credentials.
- 2. Click **Setup** in the Salesforce banner, if your default view is not the administration setup view.

A menu of items appears on the left side of the screen.

- **3.** Do one of the following:
 - Classic: Select App Setup > Customize > Call Center
 Note: App Setup is set to Build in the Salesforce sandbox environment.
 - Lightning: Select Feature Settings > Service > Call Center.
- 4. Click Call Centers.

The main part of the screen is refreshed, displaying a list of configured Call Centers.



5. Click **Edit** for the Call Center you want to configure. The screen is refreshed with the Call Center details.

Action	Name +	Version Created Date
Edit Del	Mitel OIG	12/05/2015 10:33 AW
-		

Figure 1: Enter the Call Center configuration details on the Call Center Edit screen. See the table

6. .

These settings apply to all users on this Call Center.

- **7.** Enter all of the required values and any additional desired values. Required fields are marked with red bars.
- 8. Click Save.

The screen refreshes to view mode for the call center details.

9. Edit any additional Call Centers (one call center for each MiVoice Business system), as required.

Call Center Ed	it	Save	Cancel	General Information		
General Inform	ation			InternalNameAAA - Enter a unique internal name. The name can be up to 40 alphanumeric		
InternalNameAAA Display Name CTI Adapter URL Use CTI API Softphone Height	InternalNameAAA OIG20 Display Name Milel OIG 20 CTI Adapter URL https://10.46.52.24/milel/oi Use CTI API Irue Softphone Height 500		itel/oi	 characters and must start with an alphabetic character. Display Name - Enter a unique display name. Salesforce agents may use this name to identify the server they are using. CTI Adapter URL - Replace the displayed address with the actual FQDN of your OIG server. The FQDN is required for working with CA certificates. Example: https://oig161.mitel.com/mitel/oig/OIGSalesForce/ NOTE: The CTI Adapter URL MUST end with a / Use CTI API - Leave this at the default value (true) 		
				Softphone Height - NO LONGER USED		
Dialing Options				Dialing Options		
Outside Prefix	Outside Prefix g			Outside Prefix - This setting is NO LONGER USED - provided for S/W backward compatibility. To configure Outside Prefix for Mitel Integration for Salesforce, configure the Outside Prefix field provided using Custom setup with the Network		
				For more details, refer to the OIG Installation and Maintenance Guide and OIG Engineering Guidelines.		
Quick Notes				Quick Notes		
Call Log Phrase	Call Log Phras	e 1		 Each entry is a phrase that agents can add to their call logs without typing. Enter the most commonly 		
Call Log Phrase	Call Log Phras	e 2		used call notes.		
Call Log Phrase	Call Log Phras	e 3		• BIANK ENTRIES ARE NOT USED.		
Call Log Phrase	Call Log Phras	e 4				
Call Log Phrase 6	Call Log Phras	e 5				

Figure 1: Call Center Edit Screen

	ns (E to enable/D to disable)	Wrap Up Actions			
Save & Exit	F	 Choose a maximum of five wrap up actions. 			
Save & Create	E	 Setting Cancel to Disable (D) will force users to enter a wrap up action. 			
Save & Create Follow Up Event	E	 If no wrap up action is specified, ending a call will automatically save any call logs and return the 			
Save & Create New Case	E	agent's client to the idle state.			
Save & Create New	E	 Entering an E for any wrap up action forces the agent to choose a wrap up action for each call. 			
Opportunity Cancel	D	 Only the enabled wrap-up actions will be listed for the agents on this call center. 			
MICC Edition A	dvanced Queries - Supplement	MiCC Edition Advanced Queries This configuration item is used only when the system			
Collected Digits Collected Digits	userCollectedDigits	is integrated with Mitel MiContact Center (MiCC). Supplemental licensing is required.			
	THE AT AN A PARTY PROPERTY AND A PARTY PROPERTY AND				

CONFIGURE THE MICC EDITION ADVANCED QUERIES FIELD

In setting up the search for collected digits, you must configure what kind of object the system will match on for displaying pop-up windows.

Table 1: Configuring Advanced Queries Field

FIELD NAMES

Campaign	Campaign Name		
Contact	Assistant (AssistantName)		
	Asst. Phone (AssistantPhone)		
	Data.com Key (Jigsaw)		
	Department (Department)		
	Description (Description)		
	Mobile (MobilePhone)		
	Phone (Phone)		
	Other Phone (OtherPhone)		
	Title (Title)		

Mobile (MobilePhone) Phone (Phone)	
l itle (l itle)	_
Account Account Number (AccountNumber)	
Account Site (Site)	
Data.com Key (Jigsaw)	
Company D-U-N-S Number (CompanyDunsNumber)	
NAICS Code (NaicsCode)	
NAICS Description (NaicsDesc)	
Phone (Phone)	
SIC Code (Sic)	
SIC Description (SicDesc)	
Trada Otila (Tradaatila)	
Trade Style (Tradestyle)	
Year Started (YearStarted)	_
Opportunity Next Step (NextStep)	_
Opportunity Next Step (NextStep) Opportunity Name (Name)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Number (CaseNumber)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Number (CaseNumber) Contact Fax (ContactFax)	_
Opportunity Next Step (NextStep) Opportunity Next Step (NextStep) Opportunity Name (Name) Case Number (CaseNumber) Contact Fax (ContactFax) Contact Mobile (ContactMobile)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Number (CaseNumber) Contact Fax (ContactFax) Contact Mobile (ContactMobile) Contact Phone (ContactPhone)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Contact Fax (ContactFax) Contact Phone (ContactPhone) Internal Comments (Comments)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Number (CaseNumber) Contact Fax (ContactFax) Contact Mobile (ContactMobile) Contact Phone (ContactPhone) Internal Comments (Comments) Web Company (SuppliedCompany)	_
Opportunity Next Step (NextStep) Opportunity Name (Name) Case Case Number (CaseNumber) Contact Fax (ContactFax) Contact Mobile (ContactMobile) Contact Phone (ContactPhone) Internal Comments (Comments) Web Company (SuppliedCompany) Web Name (SuppliedName)	

Add a Custom Field for DNIS Search

Use the following procedure to add a custom field for collected digits.

- 1. On the Salesforce Setup page, do one of the following:
 - Classic:
 - **a.** Navigate to **Build > Customize > Campaigns > Fields**, as shown in the following graphic.

		Last Modified By
Build	Edit	Num Sent
Customize	Edit	Num Total Opportunities
Tab Names and Labels	Edit	Num Won Opportunities
Home	Edit	Parent Campaign
Activities Campaigns	Edit	Start Date
Campaigns	Replace Edit	Status
Fields	Edit	Total Actual Cost in Hiera
Related Lookup Filters	Edit	Total Budgeted Cost in Hi
Validation Rules	Edit	Total Contacts
Page Layouts	Edit	Total Contacts in Hierarch
Field Sets	Edit	Total Converted Leads in
Compact Layouts	Edit	Total Expected Revenue

b. Scroll to Campaign Custom Fields and Relationships, and click New.



- Lightning: Navigate to Object Manager > Campaign > Fields & Relationships, and then click New.
- 2. In the wizard, do the following:

a. Select Phone as the field type, and then click Next.

New Custom Field

Step 1. Choose the field type	
Specify the type of information the	hat the custom field will contain.
Data Type	
None Selected	Select one of the data types below.
O Auto Number O Formula	A system-generated sequence number that uses a display format you define. The number that uses a display format you define. The number that derives its value from a formula expression you define. The formulation of the for
Winder	Allows users to enter any numbers was assuing zeros we removed.
O Percent	Allows users to enter a percentage number, for example, "10" and automatically adds the
Phone	Allows users to enter any phone number. Automatically formats it as a phone number.

b. Enter the details; enter *DNIS* in the **Field Label** and **Field Name** fields, and then click **Next**.

Field Label	DNIS
Field Name	DNIS
Description	
Help Text	

- **c.** Establish field-level security; leave all fields at their default values (no changes), and then click **Next**.
- **d.** Add to page layouts; leave all fields at their default values (no changes), and then click **Next**.
- e. To create another custom field, click **Save & New**, and then repeat this procedure using the wizard.
- f. To save and exit the wizard, click Save. The new custom field is displayed under Campaign Custom Fields & Relationships.

Campaign Custom Fields & Relationships New Field Dependencies					
Action	Field Label	API Name		Data Type	Controlling Field
Edit Del	DNIS	MiteISFDNISc		Phone	

LOGGING CALL DURATION

You can configure Salesforce to log the duration of the calls.

To enable logging call duration:

- 1. On the Salesforce Setup page, do one of the following:
 - Classic: Navigate to Customize > Activities > Task Page Layout.

Customize	
Tab Names and Labels	
▶ Home	
Activities	
Task Fields	
Task Validation Rules	
Task Triggers	
Task Buttons, Links, and Actions	
Task Page Layouts	
Task Field Sets	

- Lightning: Navigate to Object Manager > Task > Page Layouts.
- 2. In the Task Layout, click Edit.
- 3. Drag and drop Call Duration, ANI, and DNIS to the Task Detail below.

CREATE A NEW CALL CENTER

A new MiVoice Business controller can be added quickly by cloning a server that is already configured in Salesforce.

- 1. On the Salesforce Setup page, do one of the following:
 - Classic: Select App Setup > Customize > Call Center > Call Centers.
 - Lightning: Select Feature Settings > Service > Call Center > Call Centers.
- **2.** Click the name of an existing MiVoice Business Call Center. The screen refreshes and displays all the configuration details of the Call Center.

All Call Centers » Mitel (DIG 20
Call Center Detail	Edit Delete Clone
eneral Information	
InternalNameAAA	OIG20
Display Name	Mitel OIG 20
CTI Adapter URL	https://10.46.52.24/mitel/oig/OIGSalesForce/
Use CTI API	true
Softphone Height	500
ialing Options	
Outside Prefix	9

3. Click Clone.

A call server edit screen opens with the same details as the Call Center that was cloned.

- **4.** Enter a new internal name. You must enter a new internal name before the Call Center can be saved.
- 5. Edit any other Call Center details as desired.
- 6. Click Save.

ENABLE THE SIDEBAR FOR CASES

- 1. On the Salesforce Setup page, do one of the following:
 - Classic: Navigate to Customize > Cases > Page Layouts.
 - Lightning: Navigate to Object Manager > Case > Page Layouts.

2. Click Edit next to the case page layout for which you want to enable the sidebar.

Case Page Layout

This page allows you to create different page layouts to displa After creating page layouts, click the Page Layout Assignment

ction	Page Layout Name	
dit Del	Case (Marketing) Layout	
Edit Del	Case (Sales) Layout	
Edit Del	Case (Support) Layout	
Edit Del	Case Layout	
ase Clos	e Page Layouts	
Action	Page Layout Name	

3. Click Feed View.

Case Layout -			(Feed View Custom C
Save V Quick Save	Previ	ew As 🔻 Cancel	🗘 Undo 🔷 Redo	E Layout Properti
Fields	-	Quick Find Fie	ld Name	8
Buttons		+ Section	Business Hours	Case Reason
Custom Links		* Blank Space	Case Number	Closed When
Quick Actions		Account Name	Case Origin	Contact Email
Salesforce1 Actions		Asset Case Owner		Contact Fax
Expanded Lookups Related Lists		4		

4. Scroll down to the Other Tools and Components section, and then clear the Hide Sidebar check box.

ustom Components	Action Name
	+ Add a Visualforce page
Choose Placement	Left Column
	None

ADD USERS TO A CALL CENTER

Salesforce users must be added to a Call Center to use the MiVoice Integration for Salesforce. Users must also be configured on the MiVoice Business system that the Call Center is pointed to. Before adding users, make sure that you have a mapping of Salesforce users to Call Centers.

Note: Users configured on a Salesforce Classic Call Center can only use MiVoice Integration for Salesforce in Classic mode. Users configured on a Salesforce Lightning Experience Call Center can use MiVoice Integration for Salesfoce in either Classic mode or Lightning Experience mode.

- 1. If you are already in the view mode of the Call Center, go to step Click .
- 2. Navigate to the list of Call Center as you did in steps Log in to Salesforce to Click of Configure Call Centers.
- **3.** Click the name of the Call Center. The screen refreshes to display all of the configuration details of the Call Center.
- 4. Click Manage Call Center Users.

The screen refreshes to display the list of users already added to the Call Center.

Click Add more users.

The screen refreshes with a dialog box that has drop-down criteria for the search operation.

None	•	None	·	AND
None	•	None		AND
None	•	None		AND
None	•	None		AND
None	•	None		

Filter By Additional Fields (Optional):

· You can use "or" filters by entering multiple items in the third column, separated by commas.

Find

- · For date fields, enter the value in following format: 4/16/2014
- For date/tme fields, enter the value in following format: 4/16/2014 10:45 AM

None	 None
None	 None
Full Name	equals
First Name	not equal to
LastName	starts with
Username	contains
Allas	does not contain
Nickname	less than
Active	greater than
Last Login	less or equal
Email	greater or equal
Phone	includes
Extension	excludes
Fax	within
Mobile	
Street	
City	
State/Province	
Zip/Postal Code	
Country	
Company Name	T

- Enter the criteria and values to search for. The users must already be configured in Salesforce. Users already added to the Call Center do not appear in the list.
- 7. Select the users you want to add to the Call Center, and then click Add to Call Center.
- **8.** Perform new searches and select users until all the users have been added to the Call Center.
- **9.** Confirm that each new user added to the Call Center has the correct phone number and profile type specified in their Salesforce user profile.

Notes:

• Each user must have a phone number entry, which is the MiVoice Business telephone number assigned to the user in either of the phone number fields, **Phone** or **Extension**. MiVoice Integration for Salesforce works only on the prime line of the user.

• When a user is assigned the MiCollab ACD SIP Softphone number, Salesforce administrator needs to provide the login instructions mentioned in Send Instructions to Each New User, to the respective user.

CREATE A CUSTOM SALESFORCE USER PROFILE

Salesforce user profiles define the privileges and features that Salesforce users can access and use. Salesforce users for the MiVoice Integration must have a custom Salesforce user profile.

Salesforce documentation provides instructions for the following steps:

- **1.** Copy an existing Salesforce profile to create a new custom profile (Custom- MiVoice user, for example).
- 2. Edit the custom profile to allow access to the following MiVoice object: OIGUserFavorites
- 3. Save the custom Salesforce user profile
- 4. Update the Salesforce users to use the custom profile
- 5. To allow access for the MiVoice Integration for Salesforce apex classes, ensure that MiteISF apex classes are enabled for the profile. This can be done by following below mentioned steps:
 - 1. From Setup, enter Profiles in the Quick Find box, then select Profiles.
 - 2. Select the profile.
 - 3. In the Enabled Apex Class Access section, click Edit.
 - **4.** Select the **Apex classes** that you want to enable from the **Available Apex Classes** list and click **Add**, or select the Apex classes that you want to disable from the Enabled Apex Classes list and click **Remove**.

Note: It is recommended to have all the available MiteISF apex classes enabled in profile to make full use of MiVoice integration for Salesforce.

5. Click Save.

SEND INSTRUCTIONS TO EACH NEW USER

- Configuration Instructions
- Wrap-Up Instructions
- Login Instructions for MiCollab ACD SIP Softphone User
- Launch the MiVoice for Salesforce App
- "Dialing outgoing calls with prefix" on page 39

Configuration Instructions

Notify each user of the required settings for their MiVoice Integration for Salesforce UI and what the incoming call matching order should be. The matching settings are:

 ANI Search - This option matches Salesforce contact records on the caller telephone number. ANI stands for Automatic Number Identification.
 This option can be used both with General Business and MiContact Center licenses.

- DNIS Search This option matches records on the Salesforce Campaign record. DNIS is the Dialed Number Identification Service.
 This option can be used both with General Business and MiContact Center licenses.
- **Collected Digits Search** This option matches records on the custom data (Collected digits) coming from the MiContact Center IVR system. If the incoming custom data matches an existing record in the Salesforce database, the Case, Account, or Opportunity record, for example, is displayed.

The default Salesforce record and field to search are defined in the Salesforce XML configuration file. The Collected Digits Search field type is one of "text", "phone", or "number".

Refer to the Salesforce documentation for more information. This option can be used only with MiContact Center Business licenses.

- New Contact Pop-up: Pop the New Contact window if caller is not saved as Contact in salesforce. This option is enabled by default. It is used differently in both the Salesforce mode as explained below:
 - Lightning Mode: When this option is enabled, user will get **New Contact** pop-up only upon answering the call. When this option is disabled user won't get any new contact popup.
 - Classic Mode: When this option is enabled with Pop-up at ringing/Pop-up at Answered setting, user will get New Contact pop-up at ringing or answered respectively. When this option is disabled user won't get new contact popup.

Wrap-Up Instructions

If you have changed the Wrap Up Actions from their defaults, it is recommended that you include instructions and/or training for the intended use of each of the Wrap Up options users will see.

Login Instructions for MiCollab ACD SIP Softphone User

The MiCollab ACD SIP Softphone user must select the **Softphone** button to login. When the **Softphone** button is clicked the user will be logged in, Mitel plug-in appears in Idle state if MiCollab ACD softphone is up and running. If not, the **Phone out of Service** message is displayed.

Ø	Mitel	
	Enter Extension	
	Enter Pin	
Lo	gin via :	
	Softphone	Hot Desk

Note: The **Enter Extension** and **Enter Pin** fields are not relevant for a MiCollab ACD SIP Softphone user. These fields are only required for logging in Hot Desk Agents or Hot Desk Users.

Dialing outgoing calls with prefix

The users need to be aware to dial out and save contacts, prefixed with "+" so that the appropriate dialing prefixes gets added (depending on the OIG server configuration) for outgoing calls.

Please refer to section "Configure Mitel OIG For E.164 Dialing Support" in this document for details.

Device Support

All Mitel IP Devices are supported except the following:

- Mitel IP Consoles
- Attendant Consoles
- Mitel 500X, 520X, and 530X IP Phones
- IP trunks
- ONS Phones
- SIP Devices have limited support

SIP ENDPOINTS

With MiVB 9.0 SP1, MiVB has added enhancements to support the implementation of event packages in SIP Endpoints. For details, please refer to the Talk and Hold event packages, which are an instantiation of the SIP specific event notification framework (as defined in RFC 3265 by Roach, A.B., "Session Initiation Protocol (SIP)-Specific Event Notification", RFC 3265, Internet Engineering Task Force, June 2002. Available from http://www.ietf.org/). Hence, hereafter, the behaviour of Mitel plugin with MiVI-S for SIP Endpoints depend on the behavior of the SIP Endpoints defined by the packages implemented on the SIP Endpoint.

Please refer to SIP Device Support section of Mitel OIG Call Control Dev Guide for details on some expected behaviour.

Further, as we are aware MiCollab provides with SIP Softphones, below is a summary of the MiVI-S plugin behaviour with a MiCollab SIP Softphone as Salesforce User:

• UC Endpoint – Call Scenarios that are run using the Mitel plugin from the softphone are supported. However, call scenarios run directly from Softphone has limited supported, for example, there would not be pop-ups or any UI changes for a conference or transfer.

Note: Screen-pops to Salesforce only occur for calls ringing on the User's prime line. If the User is a non-ACD agent with additional line keys, and the user receives a second call while they are already on the phone on their prime line, the new call will

ring in to one of the non-prime lines. The user can answer this new call, but it will not generate a new screen-pop within Salesforce.

 MiCollab ACD SIP Endpoint – This SIP Endpoint is supported with MiVI-S plugin. Please refer to <u>Login Instructions for MiCollab ACD SIP Softphone</u> section of this document for user instructions.

Salesforce Administrators need to assign endpoints to Salesforce Users considering those behaviour, while keeping the users informed of the SIP Endpoint behaviors.

Configure the User interface for a Different Language

The language of the MiVoice Integration for Salesforce is set based on the browser locale. Table 2 lists the supported languages.

Chinese (Simplified)	Chinese (Traditional)
Danish	Dutch
English	Finnish
French	German
Italian	Japanese
Korean	Norwegian
Portuguese	Russian
Spanish	Swedish

Table 2: Supported Languages for UI Localization

Thai

Configure Mitel OIG for E.164 Dialing Support

In the Mitel OIG **Network Elements** tab, the **Custom** setup allows you to configure for E.164 telephone directories. Some national telephone bodies or telephone companies have implemented an Internet-based database for their numbering spaces. E.164 numbers may be used in the Domain Name System (DNS) of the Internet in which the second-level domain e164.arpa has been reserved for telephone number mapping (ENUM).

E.164 Support for Outgoing Calls

Long Distance Prefix, International Prefix and Local Area Codes are added to the Dialing Options to facilitate dialing outbound calls. Local Country Code, Long Distance Call Prefix and International Call Prefix under E.164 support will be used to match phone numbers in E.164 format.

For detailed instructions, see the *Mitel OIG Installation & Maintenance Guide* and *Engineering Guidelines*.

Upgrade

Upgrading to a new version of the MiVoice Integration for Salesforce does not require reinstallation. When new versions are available, a Salesforce App Exchange wizard will guide you through upgrading your MiVoice Integration for Salesforce application. Follow the onscreen steps to complete the upgrade.

A new version of Mitel OIG server may be required to provide new features for MiVoice Integration for Salesforce; the Mitel OIG is part of the overall solution. For example, to get a new feature for MiVoice Integration for Salesforce, only an update of the Mitel OIG software may be required. Refer to the Software Release Notes for each new version of Mitel OIG to determine what is needed.

Note: To see the upgraded version of the application you may need to refresh your session by logging out and then logging back in to your Salesforce administrator account, or in some cases, closing and re-opening the browser before logging in again.

UPGRADING TO MIVOICE INTEGRATION FOR SALESFORCE RELEASE 2.5 SP1+

To upgrade to 2.5 SP1+, proper upgrade process and install instructions mentioned in "Upgrading from OIG 4.x to OIG 4.2 SP1+" section of the Mitel OIG Installation and Maintenance Guide for OIG release 4.2 SP1+ because MiVI-S 2.5 SP1+ is supported with OIG 4.2 SP1+, where the blades are synced from Mitel Software Download Center (swdlgw.mitel.com).

UPGRADING TO MIVOICE INTEGRATION FOR SALESFORCE RELEASE 2.4+

To upgrade to 2.4+, proper upgrade process and install instructions mentioned in "Upgrading from OIG 4.x to OIG 4.1 SP4+" section of the Mitel OIG Installation and Maintenance Guide for OIG release 4.1 SP4+ because MiVI-S 2.4+ is supported with MSL 11, where the blades are synced from Mitel Software Download Center (swdlgw.mitel.com).

UPGRADING TO MIVOICE INTEGRATION FOR SALESFORCE RELEASE 2.2

To upgrade to 2.2, upgrade the *MiVoice Integration For Salesforce* blade available in OIG Server. However, to complete the required configuration on Salesforce for Lightning Experience, refer to the **Error! Reference source not found.**.

It is recommended not to use screen pop to a new tab in Salesforce Classic View; use the **Screen pop Existing browser window** option instead.

Using the CTI option in Salesforce to screen pop to a new tab creates a second instance of the MiVoice Integration. This could lead to missing or duplicated entries in Salesforce, and a poor user experience. Instead, when training your agents to use the new MiVoice Integration for Salesforce, train the agents to use Salesforce in Console mode.

Console mode is available in the following Salesforce licenses:

- Enterprise, Performance, Unlimited, and Developer editions with Service Cloud.
- Performance and Developer editions with the Sales Cloud.
- Enterprise and Unlimited Editions with the Sales Cloud (extra cost).

Running in Console mode may require additional configuration in Salesforce to optimize the console for ACD agent use. A sample console layout is available through Salesforce for testing.

If you do not wish your agents to use Console mode, users of MiVoice Integration for Salesforce are encouraged to use and run from a single tab in Salesforce Classic View. However, a user does not consume additional licenses if they choose to open MiVoice Integration for Salesforce in multiple tabs.

Troubleshooting Tips

The following items are intended to help administrators solve and answer common questions about the user interface and its behavior.

For detailed troubleshooting scenarios and actions, see the *MiVoice Integration for Salesforce Troubleshooting Guide*.

- MiVoice CTI options: When a connected party hangs up while the MiVoice user is creating a consultation call to a third party, the MiVoice user is presented with a disconnect call option only after the MiVoice user is in a call with the third party. For example, the MiVoice user does not have hold, conference, transfer, and dial pad options. The agent can get control of the phone again my clicking Clear (Hang up), and then dealing with the call wrap-up as required by your deployment.
- A MiVoice Business SIP trunk must be properly configured for a Mitel OIG application to receive the required call status event data for SIP trunk call scenarios. The Assert P Header and Allow Display Update must be enabled in SIP peer signaling form. Refer to the *MiVoice Business System Administration Online Help* for calling party number configuration details.
- Encourage users to refresh their browser window when the MiVoice client appears not to reflect the current state of the call. Individual user desktop and browser activities can affect the display of the client during use.
- Screen-pop issues: Ensure that MiVoice Integration for Salesforce is configured with the user's prime line, and not with secondary lines, Personal Ring Groups, or line appearances. Also ensure that pop-ups are enabled. Microsoft Internet Explorer does not support web browser call notification in the bottom left corner of the monitor for the web browser; Google Chrome web browser does support call notification display.
- If the agent has been inactive for a time, and the MiVoice Integration for Salesforce UI appears to not be working properly when the agent returns to work, check that the Salesforce timeout setting: Force logout on session timeout is enabled. This setting is enabled by default.



It is recommended not to use screen pop to a new tab in Salesforce Classic View; use the Screen pop Existing browser window option instead.
Using the CTI option in Salesforce to screen pop to a new tab creates a second instance of the MiVoice Integration. This could lead to missing or duplicated entries in Salesforce, and a poor user experience. Instead, when training your agents to use the new MiVoice Integration for Salesforce, train the agents to use Salesforce in Console mode.
Console mode is available in the following Salesforce licenses:

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- Performance and Developer editions with the Sales Cloud.
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Running in Console mode may require additional configuration in Salesforce to optimize the console for ACD agent use. A sample console layout is available through Salesforce for testing.

If you do not wish your agents to use Console mode, users of MiVoice Integration for Salesforce are encouraged to use and run from a single tab in Salesforce Classic View. However, a user does not consume additional licenses if they choose to open MiVoice Integration for Salesforce in multiple tabs.

Installation and Configuration of MiVoice Integration for Salesforce Lightning Experience v2.2

INSTALL MIVOICE INTEGRATION FOR SALESFORCE LIGHTNING EXPERIENCE

Install Mitel MiVoice Integration for Salesforce Lightning Experience by completing the following procedures. The prerequisites and each procedure must be completed for the integration to be successful. These procedures are the same for Salesforce Classic and Salesforce Lightning Experience.

Note: Support for Lightning Experience requires the following:

- MiVoice Integration for Salesforce R2.2.8.0+
- Open Integration Gateway (OIG) R4.1.12.0+
- MiVoice Business (MiVB) R8.0.3.29+ or R9.0.0.184+

See the following sections for information about downloading and installing MiVoice Integration for Salesforce:

- Prerequisites
- Install MiVoice Integration for Salesforce
- Download the MiVoice Integration for Salesforce
- Run the MiVoice Integration for Salesforce

CONFIGURE MIVOICE INTEGRATION FOR SALESFORCE LIGHTNING EXPERIENCE

After the installation is complete, you must customize a Salesforce Call Center for each MiVoice Business controller that will be used and add Salesforce users to each Call Center. Each Salesforce user must have a custom user profile that allows access to the MiVoice Business objects.

Note: Each Salesforce Call Center can be configured with only one MiVoice Business instance. A MiVoice Business instance can be configured with one or more Salesforce Call Centers.

To configure MiVoice Integration for Salesforce Lightning Experience, you must complete the following procedures:

- Error! Reference source not found.
- Create the MiVoice for Salesforce Lightning App
- Launch the MiVoice for Salesforce App

CONFIGURE CALL CENTERS TO SUPPORT LIGHTNING EXPERIENCE

To configure the Call Centers, you must complete the following procedures:

- Error! Reference source not found.
- Note the Existing Call Center Details
- Import the New Call Center Definition

Download the New Call Center Definition

The installed Call Center definition must be replaced with a new definition. You must switch to Salesforce Classic mode to obtain the new definition file.

Note: Before downloading the new call center definition, you must upgrade MiVoice Integration for Salesforce to version 2.2 through the OIG Server Manager Blades Panel.

- 1. If you are currently using Salesforce Lightning Experience, click your user profile at the top-right of the screen, and then select **Option > Switch to Salesforce Classic**.
- 2. Click the Home tab.

The MiVoice Integration for Salesforce UI appears in the left panel.

3. Click the Settings icon.



4. Change the MiVI-S Definition File setting to On, and then click Save.



The new OIG Call Center definition file is saved to your download directory as a .ZIP file.

- 5. Unzip the file to extract all files and note the location where the unzipped files are saved.
- 6. Click **Switch to Lightning Experience** at the top of the screen, to switch to Salesforce Lightning Experience.

Note the Existing Call Center Details

Before importing the new Call Center definition, you must first note the details for your current Call Center definition so that when the new definition is installed, you can replicate the details.

- **1.** Log in to Salesforce with your administrator credentials.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- **3.** Hover over the gear icon at the top-right of the screen, and then click **Setup**. A menu of items appears on the left side of the screen.
- Select Feature Settings > Service > Call Center > Call Centers.
 The main part of the screen is refreshed, displaying a list of configured Call Centers.

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Q V Feature Settings	SETUP Call Centers	1 No. 1 O 1 O 2005 m M O
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Call Centers	A call center corresponds to a single comp system already in place at your organizatio assigned to a call center before they can us	uter-telephony integration (CTI) n. Salesforce.com users must be se any Call Center features.
Directory Numbers	Impor	t
Softphone Layouts	Action Name ↑ Version Create Edit Del Mitel OIG 15 11/01/2	d Date Last Modified Date 2018 9:48 AM 06/04/2018 3:05 PM

5. Click the name of the Call Center for which you need to note the details. The screen is refreshed with the Call Center details.

			Import	
Action	Name 🛧	Version	Created Date	Last Modified Date
Edit Del	Mitel OIG 15		11/01/2018 9:48 AM	06/04/2018 3:05 PM

6. Carefully record all existing Call Center details.

Import the New Call Center Definition

1. On the Call Centers Setup page, click Import.

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٩		\$	SETUP Call Cen	ters	0.010.222500
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Call Centers		system alr assigned t	ready in place a to a call center	at your organization. Sales before they can use any C	force.com users must be all Center features.
Directory Numbers				Import	
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Directory Numbers		example,"	CiscolPCCEnt	erprise7x.xml"). <u>View sam</u>	the adapter supports (for ple definition file
Softphone Layouts				Import Ca	incel
Didn't find what you were looking for? Search all of Setup instead.		New Call Ce Call Ce Defin	all Center Imp enter ition File	ort Information rese File	Required Information
				Import	

- 3. Navigate to and select the *oigcallcenterdefinition.xml* file that was extracted from the Call Center definition .ZIP file you downloaded, and then click **Open**.
- 4. Click Import.

	[miper	(Canoci
New Call Ce	nter Import Information	Required Information
Call Center Definition File	Choose File oigcallcent	terdefinition.xml

5. On the Call Centers Setup page, click **Edit** next to the new Call Center. The screen is refreshed with the Call Center details.

			Import	
Action	Name 🛧	Version	Created Date	Last Modified Date
Edit Del	Mitel OIG 15x		01/05/2018 4:14 PM	03/05/2018 2:46 PM

Figure 1: Enter the Call Center details as noted from the previous Call Center, including the internal name (InternalNameAAA) and the display name (Display Name). See

6. for a description of each Call Center detail field.

Note: The only detail that should differ from the original Call Center definition is the **Salesforce Compatibility Mode**; this will now be *Classic_and_Lightning*.

7. Click Save.

The screen refreshes to view mode for the call center details.

- **8.** Edit any additional Call Centers (one call center for each MiVoice Business system), as required.
- 9. Click Del next to the old Call Center to delete the old Call Center definition.

CREATE THE MIVOICE FOR SALESFORCE LIGHTNING APP

When creating the new MiVoice for Salesforce Lightning app, you will select the Salesforce objects to include in the app and which user profiles have access to the app.

- 1. Log in to Salesforce with your administrator credentials.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- **3.** Hover over the gear icon at the top-right of the screen, and then click **Setup**. A menu of items appears on the left side of the screen.
- Select Apps > App Manager. The main part of the screen refreshes, displaying a list of existing apps.

5. Click New Lightning App.

The screen refreshes, displaying the App Details & Branding page.

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App Manager	6 Platform	1	Platform	The
AppExchange Marketplace	7 Sales		Sales	The
> Connected Apps	8 Sales		LightningSales	Ma

- 6. Do the following:
 - a. Enter a name for the app in the App Name field.
 - b. Enter the developer name in the Developer Name field.
 - c. Make any additional desired changes under App Details or App Branding.
 - d. Click Next.

New Lightning App



7. Click Add next to Utility Bar Items, and then select Open CTI Softphone.

Utility Bar Give your users quick access to common productivity tools. Utility Bar Items Add the utility bar for this app, add a utility item. Search 9 ▼ Standard (13) Chatter Feed Chatter Publisher E Flow G History List View Macros 😰 Notes C Open CTI Softphone 0 8 QU Open CTI Softphone Re Make and receive calls, add call notes, and log call information using a third-party teleph + -1.001 Back 0 Next 0 0

New Lightning App

- 8. Do the following:
 - **a.** Enter a label for the utility bar in the **Label** field.
 - b. Enter 400 in the Panel Width field.
 - c. Enter 710 in the Panel Height field.
 - d. Click Next.

New Lightning App

Utility Bar Give your users quick access to commo Utility Bar Items Add	on productivity tools.
MVSF Softphone	PROPERTIES Open CTI Softphone
Back 0 0	Next

- **9.** To select the Salesforce objects that you will use with the phone application, do the following:
 - a. In the Available Items list, click the object you will use from the and then click .
 - Repeat step 3a for each additional object you need to add.
 The selected item is moved to the Selected Items list. The selected objects shown below are objects used by the MiVoice for Salesforce application; you may need additional objects.

	Sele	ect Ite	ms	
Choose the items to includ	le in the app. '	You can rea	rrange the order	in which items appear.
Available Ite	ems	Selec	ted Items	
Q. Type to	0	F o	Accounts	
App La	a		Campaigns	
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Chatte	HT.		Leads	
🕒 Contra	icts	E	Opportuni	*
O Dashb	0			
Duplic	a			
E Files				

c. Click Next.

- **10.** To select the user profiles that can access the app, do the following:
 - a. In the Available Profiles list, click the profile type that you want to have access to the app, and then click .
 - **b.** Repeat step **3a** for each additional profile type for which you want to allow access.

New Lightning App

Choo	ose the user prof	files that can access this app.	
Available P	rofiles	Selected Profiles	
Q Type to	0	System Administ	
Analytics Clo	bu	Custom: Sales Pr	
Analytics Clo	bu	Custom: Support	
Authenticate	ed		
Authenticate	ed	1	
Contract Ma	n		
Custom: Ma	rk		
Customer Co	D		
Customer Co	o		
Customer Co	D		
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c. Click Save & Finish.

LAUNCH THE MIVOICE FOR SALESFORCE APP

Once you have created the MiVoice for Salesforce Lightning app, users with access to the app can launch the app within Salesforce.

- **1.** Log in to Salesforce.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- 3. Click the App Launcher icon at the top-left of the screen.



4. Click the MiVoice for Salesforce Lightning app you created.



The app appears with the selected Salesforce objects appearing as tabs across the top of the page. The phone utility tab appears at the bottom-left of the page.

	Cases Recently Viewed ▼		
iten	n • Updated a few seconds ago		
	CASE NUMBER	✓ SUBJECT	✓ ST
1	00001030	new call subject	N

5. Click the phone tab label to open the phone app.





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