# MiVoice Integration for Salesforce Administration Guide

OCTOBER 2018 RELEASE 2.2



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#### MiVoice Integration for Salesforce Administration Guide Release 2.2 Revised: October 2018

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## About MiVoice Integration for Salesforce

Mitel MiVoice Integration for Salesforce provides a rich set of computer telephony and other user productivity features for browser based users of MiVoice Business and the Salesforce Customer Relationship Management (CRM) solution. MiVoice features are fully embedded and integrated within the Salesforce contact window (examples shown below) when using an Internet browser and include:

- Inbound features (screen-pop and answer call)
- Mid-call features (transfer, conference, or retrieve call; logging of call notes)
- Outbound features (search for contacts and click-to-dial)

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This document is intended to help system administrators with the installation, configuration, and upgrade of the MiVoice Integration for Salesforce. The *MiVoice Integration for Salesforce User Guide* describes how to use the MiVoice client in the Salesforce environment and should be provided to users.

## Idle State

**Hector Higgins** 

<u>2</u>

Enter Name or Number.

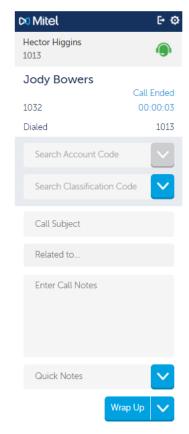
<u>Z</u> <u>Z</u>

风 Mitel

1013

## Active Call

# Nitel Control Hector Higgins Image: Control 1013 Image: Control Lucy Hall On Call 1034 00:00:07 Dialed 1013 Image: Control Image: Control Search Account Code Image: Control Search Classification Code Image: Control



#### New for MiVoice Integration for Salesforce 2.1+

• MiVoice Integration for Salesforce 2.1+ is a 64-bit application, so it must be used with Mitel Open Integration Gateway (OIG) 4.1+, and Mitel Standard Linux 10.5.15+.



- Note: Support for Lightning Experience requires the following:
- MiVoice Integration for Salesforce R2.2.8.0+
- Open Integration Gateway (OIG) R4.1.12.0+
- MiVoice Business (MiVB) R8.0.3.29+ or R9.0.0.184+
- When using Salesforce Classic mode, opening an additional web browser tab no longer consumes an additional Salesforce user license for that user.

Opening MiVoice Integration for Salesforce in multiple browser windows—either on the same computer or a different one—in Classic mode does consume multiple user licenses, and is similarly not recommended. Mitel recommends using Salesforce Console mode (not Classic mode) if multiple web browser tabs are required.

- Using multiple web browser tabs in Salesforce Classic mode produces a different end user experience compared to using one tab; two examples of different UI behavior are screen pop on incoming call and displayed call status when tab opened after call is ringing or answered. All needed tabs should be opened at same time. Users wanting multiple web browser tabs in classic mode should test the UI to see if it meets their needs.
- Supports the new Mitel 6900 MiNET Phone series, when used with MiVoice Business 8.0+.

#### Important Notes:

- Application behavior for SIP devices is not equivalent to the behavior of Mitel IP phones, including SIP devices that have been certified as Mitel-interoperable.
- Mitel does not support SIP devices when using the MiVoice Integration for Salesforce.

When upgrading from Mitel OIG Release 3.0 to Release 4.1:

- 1. Remove the MiVoice Integration for Salesforce blade in OIG 3.0 before upgrading to OIG 4.1.
- 2. In OIG 4.1, install the new MiVoice Integration for Salesforce blade (Release 2.2.8.0).



**Note:** OIG 4.1 is a 64 bit solution that uses a 64 bit Salesforce blade. OIG 3.0 is a 32-bit solution that uses a 32-bit Salesforce blade.

This document contains the following sections:

- "Installation and Configuration" on page 5
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  - "Install MiVoice Integration for Salesforce" on page 6
  - "Download the MiVoice Integration for Salesforce" on page 7
  - "Run the MiVoice Integration for Salesforce Package Installer" on page 7
  - "Configure Call Centers" on page 8
  - "Configure the MiCC Edition Advanced Queries Field" on page 11

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#### Installation and Configuration

Install and configure the Mitel MiVoice Integration for Salesforce by completing the following procedures. The prerequisites and each procedure must be completed for the integration to be successful.

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**Note:** The Salesforce solution must use HTTPS for all web services communication.

#### Prerequisites

To simplify installing and configuring the MiVoice Integration for Salesforce, ensure the following prerequisites are met:

- Mitel MiVoice Business is configured and functional
- The IP address of the MiVoice Business server is available
- Open Integration Gateway (OIG) is installed and functional, and the MiContact Center Business has been added to the OIG as a Network Element. See the OIG *Installation and Maintenance Guide* for instructions.
- · Telephone sets are programmed and functional for each user,
- The mapping of each Salesforce user phone number (DN) to a specific MiVoice Business Controller IP address is defined.
- To prepare Salesforce users:
  - If using Windows Authentication, then the e-mail address configured for the user in Salesforce must match the e-mail address that is configured for the Employee in MiContact Center YourSite Explorer.
  - If the user's user name and password are defined and managed in the MiContact Center Business product, this e-mail address matching is not necessary.
- Licensing is in place for:

- Mitel OIG server (OIG or MiVoice Integrations Base Package, virtual or physical) is functional and licensed for MiVoice Integration for Salesforce.
- MiVoice Integrations require a MiVoice Integration license using one of the deployment options. Refer to the Mitel OIG Installation & Maintenance Guide for details.
- If using the MiContact Center Business, additional licensing is in place for Advanced Call Control, MiContact Center, and MiVoice Integration for Salesforce.
- Salesforce licenses must be purchased directly from Salesforce.



**Note:** If there are problems with any of the licenses, the errors will be displayed to users.

- The FQDN (required for CA certificates) or IP address of the OIG server is available
- Mitel MiVoice Integration for Salesforce local password, configured in the OIG, is available
- A certificate strategy for the Mitel OIG server is in place. If remote users plan to use MiVoice Integration for Salesforce, then a MiVoice Border Gateway with web proxy service must be used to proxy remote requests to the Mitel OIG server within the enterprise, and the MiVoice Border Gateway server must also have a CA certificate.



Note: Installing a CA certificate on the Mitel OIG server is required.

 A MiVoice Border Gateway web proxy server (MBG 9.2 or later) is required to enable remote Salesforce users (outside the Enterprise Network) access to the MiVoice Integration for Salesforce web application. The MBG web proxy allows a web browser with Salesforce and MiVoice Integration to access the Mitel OIG server within the Enterprise. See the MiVoice Border Gateway Installation & Maintenance Guide for instructions on how to configure the web proxy feature for MiVoice Integration.



**Note:** The WAN-side FQDN for the Mitel OIG server used for the remote Mitel OIG application must match the LAN-side FQDN for the Mitel OIG server within the enterprise network when configuring the Mitel MBG web proxy.

Install MiVoice Integration for Salesforce

- 1. Log in to Mitel Standard Linux (MSL).
- 2. Click on Mitel OIG to get to the Mitel OIG console.
- 3. Under ServiceLink (left column), click Blades.
- 4. Install the MiVoice Integration for Salesforce blade. For details, see the MSL online help.

#### Download the MiVoice Integration for Salesforce

- 1. Open the Salesforce App Exchange website: https://appexchange.salesforce.com
- 2. Log in using your Admin credentials:



**Note: https://appexchange.salesforce.com/gettingStarted** provides help with using the Salesforce App Exchange website.

- 3. Search for Mitel MiVoice Integration for Salesforce on the Salesforce App Exchange.
- **4.** Mouse-over the application in the results list, and click **More** from the list that appears. A page opens with details about the application.

#### 5. Click Get It Now.

The page refreshes with a choice of installing in Production or in a Sandbox.

6. Select the **Sandbox** or **Production** install. Enter your administrator credentials and acknowledge the user terms.



**Note:** Mitel recommends testing your MiVoice Integration for Salesforce in a sandbox environment before deploying to production. Sandbox installations may require additional information related to setting up a test environment.

- 7. Click Continue to download the MiVoice Integration for Salesforce managed package.
- Acknowledge each of the messages that are presented. When the series of prompts are completed the Mitel MiVoice Integration for Salesforce package is ready to be installed.

#### Run the MiVoice Integration for Salesforce Package Installer

- 1. Approve the Package API Access. For typical installations, the access permissions can be left at their default values.
- Select the security level. The recommendation selection is Grant access to all users.
- 3. Click Install to install the packaged API.



4. Salesforce indicates that the MiVoice package installation is complete.

Install Complete	
Installed Package Detail	Uninstall View Components View Dependence
Package Name	MitelMiVoiceIntegration
Language	English
Version Name	April 30 2015
Namespace Prefix	MiteISF
Publisher	Mitel
Description	Mitel MiVoice Integration Beta Managed Package
Installed By	John User, 12/05/2015 10:33 AM

#### **Configure Call Centers**

**Note:** This section describes how to configure Call Centers for MiVoice Integration for Salesforce Classic v2.1. For information specific to installing and configuring MiVoice for Salesforce Lightning Experience v2.2, see "Installation and Configuration of MiVoice Integration for Salesforce Lightning Experience v2.2" on page 22.

After the installation is complete, you must customize a Salesforce Call Center for each MiVoice Business controller that will be used and add Salesforce users to each Call Center. Each Salesforce user must have a custom user profile that allows access to the MiVoice Business objects.

Note: There is only one Salesforce Call Center for each MiVoice Business instance.

- 1. Log in to Salesforce with your administrator credentials.
- 2. Click **Setup** in the Salesforce banner, if your default view is not the administration setup view. A menu of items appears on the left side of the screen.
- 3. Do one of the following:

2

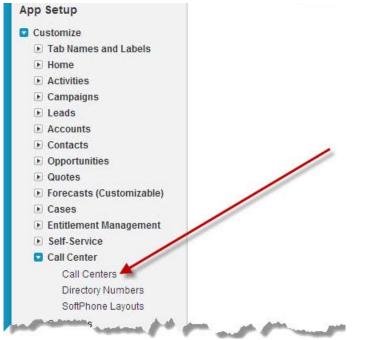
Classic: Select App Setup > Customize > Call Center

**Note: App Setup** is set to **Build** in the Salesforce sandbox environment.

Lightning: Select Feature Settings > Service > Call Center.

#### 4. Click Call Centers.

The main part of the screen is refreshed, displaying a list of configured Call Centers.



**5.** Click **Edit** for the Call Center you want to configure. The screen is refreshed with the Call Center details.

Action	Name 1	Version	Created Date	
Edit Del	Mitel OIG		12/05/2015 10:3	33 AM
/				

6. Enter the Call Center configuration details on the Call Center Edit screen. See the table "Call Center Edit Screen" on page 10.

These settings apply to all users on this Call Center.

- **7.** Enter all of the required values and any additional desired values. Required fields are marked with red bars.
- 8. Click Save.

The screen refreshes to view mode for the call center details.

9. Edit any additional Call Centers (one call center for each MiVoice Business system), as required.

Call Center Edit	Save Cancel	General Information
General Informa	tion	• InternalNameAAA - Enter a unique internal name. The name can be up to 40 alphanumeric characters and must start with an alphabetic
InternalNameAAA	OIG20	character.
Display Name	Mitel OIG 20	• Display Name - Enter a unique display name. Salesforce agents may
CTI Adapter URL	https://10.46.52.24/mitel/oi	use this name to identify the server they are using.
Use CTI API	true	• CTI Adapter URL - Replace the displayed address with the actual
Softphone Height	500	FQDN of your OIG server. The FQDN is required for working with CA certificates.
Dialing Options		Example: https://oig161.mitel.com/mitel/oig/OIGSalesForce/ NOTE: The CTI Adapter URL MUST end with a /
Outside Prefix	9	Use CTI API - Leave this at the default value (true)
		Softphone Height - NO LONGER USED
Mitel OIG Setting	gs	Dialing Options
MiVB IP Address Mitel OIG FQDN	10.40.190.69	<ul> <li>Outside Prefix - This setting is no long used - provided for S/W backward compatibility</li> </ul>
Local Password	10.46.52.24	Mitel OIG Settings
Loourrassiona	password	MiVB IP Address - Enter the IP address of the MiVoice Business
Quick Notes		server
Call Log Phrase	Call Log Phrase 1	<ul> <li>Mitel OIG FQDN - Enter the same FQDN of the OIG server as entered for the CTI Adapter URL.</li> </ul>
Call Log Phrase	Call Log Phrase 2	Example: oig161.mitel.com
Call Log Phrase	Call Log Phrase 3	Local Password - The Local password must match the Local
Call Log Phrase 4	Call Log Phrase 4	Password defined on the OIG under Allowed Application:> Mitel > MiVoice Integration for Salesforce.
Call Log Phrase	Call Log Phrase 5	Quick Notes
Wrap Up Action	s (E to enable/D to disable)	<ul> <li>Each entry is a phrase that agents can add to their call logs without typing. Enter the most commonly used call notes.</li> </ul>
Save & Exit	E	Blank entries are not used.
Save & Create	E	Wrap Up Actions
Follow Up Task		Choose a maximum of five wrap up actions.
Save & Create Follow Up Event	E	• Setting Cancel to Disable (D) will force users to enter a wrap up action.
Save & Create New Case	E	<ul> <li>If no wrap up action is specified, ending a call will automatically save any call logs and return the agent's client to the idle state.</li> </ul>
Save & Create New Opportunity	E	<ul> <li>Entering an E for any wrap up action forces the agent to choose a wrap</li> </ul>
Cancel	D	up action for each call.
MiCC Edition Ac	lvanced Queries - Supplemental Lice	Only the enabled wrap-up actions will be listed for the agents on this call center.
Search by	Case.CaseNumber	MiCC Edition Advanced Queries
Collected Digits Collected Digits Variable Name	userCollectedDigits	This configuration item is used only when the system is integrated with Mitel MiContact Center (MiCC). Supplemental licensing is required.
	Save Cancel	<ul> <li>Search by Collected Digits - Enter the <i>object</i> to search on for directing to the correct queue. To configure Advanced Queries, indicate the <i>object</i> field, where <i>object</i> can be Campaign, Contact, Lead, Account, Opportunity, or Case. Field can be a standard Salesforce field or a custom field. The field type must be Text, Phone,</li> </ul>
		<ul> <li>or Number.</li> <li>Collected Digits Variable Name - MiCC server provides collected digits for every call. If there are multiple MiCC Workflows, they must all use the same Collected Digits Variable Name. Default: userCollectedDigits.</li> </ul>

#### Figure 1: Call Center Edit Screen

#### Configure the MiCC Edition Advanced Queries Field

In setting up the search for collected digits, you must configure what kind of object the system will match on for displaying pop-up windows.

Campaign Name Assistant (AssistantName)
Assistant (AssistantName)
Asst. Phone (AssistantPhone)
Data.com Key (Jigsaw)
Department (Department)
Description (Description)
Mobile (MobilePhone)
Phone (Phone)
Other Phone (OtherPhone)
Title (Title)
Company (Company)
Company D-U-N-S Number (CompanyDunsNumber)
Data.com Key (Jigsaw)
Mobile (MobilePhone)
Phone (Phone)
Title (Title)
Account Number (AccountNumber)
Account Site (Site)
Data.com Key (Jigsaw)
Company D-U-N-S Number (CompanyDunsNumber)
NAICS Code (NaicsCode)
NAICS Description (NaicsDesc)
Phone (Phone)
SIC Code (Sic)
SIC Description (SicDesc)
Trade Style (Tradestyle)
Year Started (YearStarted)
Next Step (NextStep)
Opportunity Name (Name)
Case Number (CaseNumber)
Contact Fax (ContactFax)
Contact Mobile (ContactMobile)
Contact Phone (ContactPhone)
Internal Comments (Comments)
Web Company (SuppliedCompany)
Web Company (SuppliedCompany) Web Name (SuppliedName)
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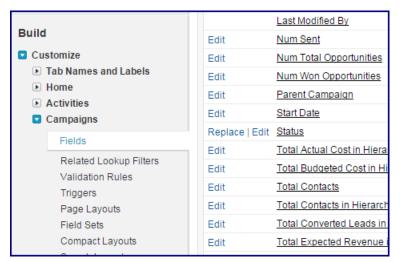
#### Table 1: Configuring Advanced Queries Field

**FIELD NAMES** 

#### Add a Custom Field for DNIS Search

Use the following procedure to add a custom field for collected digits.

- 1. On the Salesforce Setup page, do one of the following:
  - Classic:
    - a. Navigate to Build > Customize > Campaigns > Fields, as shown in the following graphic.



b. Scroll to Campaign Custom Fields and Relationships, and click New.



- Lightning: Navigate to Object Manager > Campaign > Fields & Relationships, and then click New.
- **2.** In the wizard, do the following:
  - a. Select **Phone** as the field type, and then click **Next**.

New Custom Field

Step 1. Choose the field type	
Specify the type of information that the cu	ustom field will contain.
Data Type	
O None Selected	Select one of the data types below.
O Auto Number	A system-generated sequence number that uses a display format you define. The numt
O Formula	A read-only field that derives its value from a formula expression you define. The formul
Number	Allows users to enter any number of coloring zeros are removed.
O Percent	Allows users to enter a percentage number, for example, '10' and automatically adds the
Phone	Allows users to enter any phone number. Automatically formats it as a phone number.

b. Enter the details; enter DNIS in the Field Label and Field Name fields, and then click Next.

Field Label	DNIS
Field Name	DNIS
Description	
Help Text	

- c. Establish field-level security; leave all fields at their default values (no changes), and then click **Next**.
- d. Add to page layouts; leave all fields at their default values (no changes), and then click Next.
- e. To create another custom field, click **Save & New**, and then repeat this procedure using the wizard.
- f. To save and exit the wizard, click Save.
   The new custom field is displayed under Campaign Custom Fields & Relationships.

Campaign Custom Fields & Relationships		s & Relationships New	Field Dependencies	
Action	Field Label	API Name	Data Type	Controlling Field
Edit   Del	DNIS	MiteISF_DNIS_c	Phone	

#### Logging Call Duration

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You can configure Salesforce to log the duration of the calls.

To enable logging call duration:

- 1. On the Salesforce **Setup** page, do one of the following:
  - Classic: Navigate to Customize > Activities > Task Page Layout.

Customize
Tab Names and Labels
▶ Home
Activities
Task Fields
Task Validation Rules
Task Triggers
Task Buttons, Links, and Actions
Task Page Layouts
Task Field Sets

Lightning: Navigate to Object Manager > Task > Page Layouts.

- 2. In the Task Layout, click Edit.
- 3. Drag and drop Call Duration, ANI, and DNIS to the Task Detail below.

#### Create a New Call Center

A new MiVoice Business controller can be added quickly by cloning a server that is already configured in Salesforce.

- 1. On the Salesforce Setup page, do one of the following:
  - Classic: Select App Setup > Customize > Call Center > Call Centers.
  - Lightning: Select Feature Settings > Service > Call Center > Call Centers.
- **2.** Click the name of an existing MiVoice Business Call Center. The screen refreshes and displays all the configuration details of the Call Center.

Call Center Mitel OIG 20 All Call Centers » Mitel C	DIG 20
Call Center Detail	Edit Delete Clone
General Information	
InternalNameAAA	OIG20
Display Name	Mitel OIG 20
CTI Adapter URL	https://10.46.52.24/mitel/oig/OIGSalesForce/
Use CTI API	true
Softphone Height	500
Dialing Options	
Outside Prefix	9
And a second second	and the second second second second

3. Click Clone.

A call server edit screen opens with the same details as the Call Center that was cloned.

- **4.** Enter a new internal name. You must enter a new internal name before the Call Center can be saved.
- 5. Edit any other Call Center details as desired.
- 6. Click Save.

#### Enable the Sidebar for Cases

- 1. On the Salesforce **Setup** page, do one of the following:
  - Classic: Navigate to Customize > Cases > Page Layouts.
  - Lightning: Navigate to Object Manager > Case > Page Layouts.
- 2. Click Edit next to the case page layout for which you want to enable the sidebar.

#### Case Page Layout

This page allows you to create different page layouts to displa After creating page layouts, click the Page Layout Assignment

ction	Page Layout Name
Edit   Del	Case (Marketing) Layout
Edit   Del	Case (Sales) Layout
Edit   Del	Case (Support) Layout
Edit	Case Layout
ase Clos	e Page Layouts
Action	Page Layout Name
	Close Case Layout

3. Click Feed View.

Save V Quick Save	Previe	ew As V Cancel	🗘 Undo 🗛 Redo	Layout Propert
Fields	<u>^</u>	Quick Find Field	i Name	×
Buttons		+ Section	Business Hours	Case Reason
Custom Links		*Blank Space	Case Number	Closed When
Quick Actions		Account Name	Case Origin	Contact Emai
Salesforce1 Actions		Asset	Case Owner	Contact Fax

4. Scroll down to the Other Tools and Components section, and then clear the Hide Sidebar check box.

ustom Components	Action Name	4
	+ Add a Visualforce page	
Choose Placement	Left Column	
	None	
		-
Hide Sidebar i		

#### Add Users to a Call Center

Salesforce users must be added to a Call Center to use the MiVoice Integration for Salesforce. Users must also be configured on the MiVoice Business system that the Call Center is pointed to. Before adding users, make sure that you have a mapping of Salesforce users to Call Centers.

**Note:** Users configured on a Salesforce Classic Call Center can only use MiVoice Integration for Salesforce in Classic mode. Users configured on a Salesforce Lightning Experience Call Center can use MiVoice Integration for Salesfoce in either Classic mode or Lightning Experience mode.

- 1. If you are already in the view mode of the Call Center, go to step "4".
- 2. Navigate to the list of Call Center as you did in steps "1" to "4" of "Configure Call Centers" on page 8.
- Click the name of the Call Center. The screen refreshes to display all of the configuration details of the Call Center.

#### Click Manage Call Center Users. The screen refreshes to display the list of users already added to the Call Center.

#### 5. Click Add more users.

The screen refreshes with a dialog box that has drop-down criteria for the search operation.

-None	None	▼None ▼	AND
-None  -None	None	▼None ▼	AND
-None	None	▼None ▼	AND
<ul> <li>You can use "or" filters by entering multiple items in the third column, separated by commas.</li> <li>For date fields, enter the value in following format: 4/16/2014</li> </ul>	None	▼None ▼	AND
<ul> <li>You can use "or" filters by entering multiple items in the third column, separated by commas.</li> <li>For date fields, enter the value in following format: 4/16/2014</li> </ul>	None	▼None ▼	
	tor by Additional Fields (Optional).	•	

None	None
None	None
Full Name	equals
First Name	not equal to
Last Name	starts with
Username	contains
Alias	does not contain
Nickname	less than
Active	greater than
Last Login	less or equal
Email	greater or equal
Phone	includes
Extension	excludes
Fax	within
Mobile	
Street	
City	
State/Province	
Zip/Postal Code	
Country	
Company Name	<b>•</b>

- Enter the criteria and values to search for. The users must already be configured in Salesforce. Users already added to the Call Center do not appear in the list.
- 7. Select the users you want to add to the Call Center, and then click Add to Call Center.
- 8. Perform new searches and select users until all the users have been added to the Call Center.
- **9.** Confirm that each new user added to the Call Center has the correct phone number and profile type specified in their Salesforce user profile.



**Note:** Each user must have a phone number entry. Normal practice is to use the MiVoice Business telephone number in the phone number field. MiVoice Integration for Salesforce works only on the prime line of the user.

#### Create a Custom Salesforce User Profile

Salesforce user profiles define the privileges and features that Salesforce users can access and use. Salesforce users for the MiVoice Integration must have a custom Salesforce user profile.

Salesforce documentation provides instructions for the following steps:

- 1. Copy an existing Salesforce profile to create a new custom profile (Custom- MiVoice user, for example).
- 2. Edit the custom profile to allow access to the following MiVoice object: OIGUserFavorites
- 3. Save the custom Salesforce user profile
- 4. Update the Salesforce users to use the custom profile

#### Send Instructions to Each New User

- "Configuration Instructions" on page 18
- "Wrap-Up Instructions" on page 18

#### Configuration Instructions

Notify each user of the required settings for their MiVoice Integration for Salesforce UI and what the incoming call matching order should be. The matching settings are:

- ANI Search This option matches Salesforce contact records on the caller telephone number. ANI stands for Automatic Number Identification.
   This option can be used both with General Business and MiContact Center licenses.
- DNIS Search This option matches records on the Salesforce Campaign record. DNIS is the Dialed Number Identification Service.
   This option can be used both with General Business and MiContact Center licenses.
- Collected Digits Search This option matches records on the custom data (Collected digits) coming from the MiContact Center IVR system. If the incoming custom data matches an existing record in the Salesforce database, the Case, Account, or Opportunity record, for example, is displayed. The default Salesforce record and field to search are defined in the Salesforce XML configuration file. The Collected Digits Search field type is one of "text", "phone", or "number". Refer to the Salesforce documentation for more information. This option can be used only with MiContact Center Business licenses.
- **New Contact** When this option is selected, a **New Contact** page is opened if the caller is not found in Salesforce.

#### Wrap-Up Instructions

If you have changed the Wrap Up Actions from their defaults, it is recommended that you include instructions and/or training for the intended use of each of the Wrap Up options users will see.

#### Configure the User interface for a Different Language

The language of the MiVoice Integration for Salesforce is set based on the browser locale. Table 2 lists the supported languages.

Chinese (Simplified)	Chinese (Traditional)
Danish	Dutch
English	Finnish
French	German
lalian	Japanese
Korean	Norwegian
Portuguese	Russian
Spanish	Swedish

#### Table 2: Supported Languages for UI Localization

Thai

#### Configure Mitel OIG for E.164 Dialing Support

In the Mitel OIG **Network Elements** tab, the **Custom** setup allows you to configure for E.164 telephone directories. Some national telephone bodies or telephone companies have implemented an Internet-based database for their numbering spaces. E.164 numbers may be used in the Domain Name System (DNS) of the Internet in which the second-level domain e164.arpa has been reserved for telephone number mapping (ENUM).

For detailed instructions, see the Mitel OIG Installation & Maintenance Guide.

#### Upgrade

Upgrading to a new version of the MiVoice Integration for Salesforce does not require re-installation. When new versions are available, a Salesforce App Exchange wizard will guide you through upgrading your MiVoice Integration for Salesforce application. Follow the on-screen steps to complete the upgrade.

A new version of Mitel OIG server may be required to provide new features for MiVoice Integration for Salesforce; the Mitel OIG is part of the overall solution. For example, to get a new feature for MiVoice Integration for Salesforce, only an update of the Mitel OIG software may be required. Refer to the Software Release Notes for each new version of Mitel OIG to determine what is needed.



**Note:** To see the upgraded version of the application you may need to refresh your session by logging out and then logging back in to your Salesforce administrator account, or in some cases, closing and re-opening the browser before logging in again.

#### Upgrading to MiVoice Integration for Salesforce Release 2.2

It is recommended not to use screen pop to a new tab in Salesforce Classic View; use the **Screen pop Existing browser window** option instead.

Using the CTI option in Salesforce to screen pop to a new tab creates a second instance of the MiVoice Integration. This could lead to missing or duplicated entries in Salesforce, and a poor user experience. Instead, when training your agents to use the new MiVoice Integration for Salesforce, train the agents to use Salesforce in Console mode.

Console mode is available in the following Salesforce licenses:

- Enterprise, Performance, Unlimited, and Developer editions with Service Cloud.
- Performance and Developer editions with the Sales Cloud.
- Enterprise and Unlimited Editions with the Sales Cloud (extra cost).

Running in Console mode may require additional configuration in Salesforce to optimize the console for ACD agent use. A sample console layout is available through Salesforce for testing.

If you do not wish your agents to use Console mode, users of MiVoice Integration for Salesforce are encouraged to use and run from a single tab in Salesforce Classic View. However, a user does not consume additional licenses if they choose to open MiVoice Integration for Salesforce in multiple tabs.

#### **Troubleshooting Tips**

The following items are intended to help administrators solve and answer common questions about the user interface and its behavior.

For detailed troubleshooting scenarios and actions, see the *MiVoice Integration for Salesforce Troubleshooting Guide*.

MiVoice CTI options: When a connected party hangs up while the MiVoice user is creating a consultation call to a third party, the MiVoice user is presented with a disconnect call option only after the MiVoice user is in a call with the third party. For example, the MiVoice user does not have hold, conference, transfer, and dial pad options.

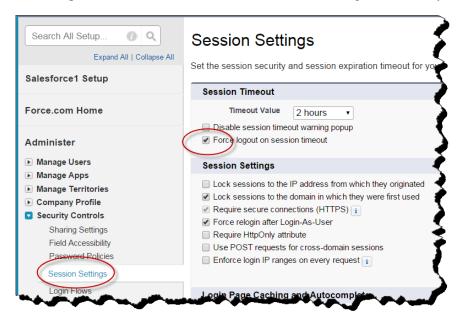
The agent can get control of the phone again my clicking Clear (Hang up), and then dealing with the call wrap-up as required by your deployment.

- A MiVoice Business SIP trunk must be properly configured for a Mitel OIG application to receive the required call status event data for SIP trunk call scenarios. The Assert P Header and Allow Display Update must be enabled in SIP peer signaling form.
   Refer to the *MiVoice Business System Administration Online Help* for calling party number configuration details.
- Encourage users to refresh their browser window when the MiVoice client appears not to reflect the current state of the call. Individual user desktop and browser activities can affect the display of the client during use.

• Screen-pop issues: Ensure that MiVoice Integration for Salesforce is configured with the user's prime line, and not with secondary lines, Personal Ring Groups, or line appearances. Also ensure that pop-ups are enabled.

Microsoft Internet Explorer does not support web browser call notification in the bottom left corner of the monitor for the web browser; Google Chrome web browser does support call notification display.

 If the agent has been inactive for a time, and the MiVoice Integration for Salesforce UI appears to not be working properly when the agent returns to work, check that the Salesforce timeout setting:
 Force logout on session timeout is enabled. This setting is enabled by default.



# Installation and Configuration of MiVoice Integration for Salesforce Lightning Experience v2.2

#### Install MiVoice Integration for Salesforce Lightning Experience

Install Mitel MiVoice Integration for Salesforce Lightning Experience by completing the following procedures. The prerequisites and each procedure must be completed for the integration to be successful. These procedures are the same for Salesforce Classic and Salesforce Lightning Experience.



**Note:** Support for Lightning Experience requires the following:

- MiVoice Integration for Salesforce R2.2.8.0+
- Open Integration Gateway (OIG) R4.1.12.0+
- MiVoice Business (MiVB) R8.0.3.29+ or R9.0.0.184+

See the following sections for information about downloading and installing MiVoice Integration for Salesforce:

- "Prerequisites" on page 5
- "Install MiVoice Integration for Salesforce" on page 6
- "Download the MiVoice Integration for Salesforce" on page 7
- "Run the MiVoice Integration for Salesforce Package Installer" on page 7

#### Configure MiVoice Integration for Salesforce Lightning Experience

After the installation is complete, you must customize a Salesforce Call Center for each MiVoice Business controller that will be used and add Salesforce users to each Call Center. Each Salesforce user must have a custom user profile that allows access to the MiVoice Business objects.



**Note:** There is only one Salesforce Call Center for each MiVoice Business instance.

To configure MiVoice Integration for Salesforce Lightning Experience, you must complete the following procedures:

- "Configure Call Centers" on page 22
- "Create the MiVoice for Salesforce Lightning App" on page 26
- "Launch the MiVoice for Salesforce App" on page 33

#### **Configure Call Centers**

To configure the Call Centers, you must complete the following procedures:

- "Download the New Call Center Definition" on page 23
- "Note the Existing Call Center Details" on page 24
- "Import the New Call Center Definition" on page 25

#### Download the New Call Center Definition

The installed Call Center definition must be replaced with a new definition. You must switch to Salesforce Classic mode to obtain the new definition file.

**Note:** Before downloading the new call center definition, you must upgrade MiVoice Integration for Salesforce to version 2.2 through the OIG Server Manager Blades Panel.

- 1. If you are currently using Salesforce Lightning Experience, click your user profile at the top-right of the screen, and then select **Option > Switch to Salesforce Classic**.
- 2. Click the Home tab.

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The MiVoice Integration for Salesforce UI appears in the left panel.

3. Click the Settings icon.



4. Change the MiVI-S Definition File setting to On, and then click Save.

Home	Chatter	Libraries (
🕅 Mite	l	
MiV	oice	Salesforce
User Set	tings	
Tooltips		OFF
Edit Nurr	nber to Dial	OFF
Auto Sav	e Notes	OFF
Logs		OFF
MiVI-S D	efinition File	
Call Su	ıbject	
	Cance	el Save
MiVoice	v2.2.4.0	

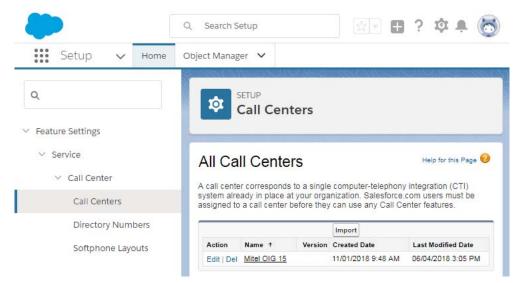
The new OIG Call Center definition file is saved to your download directory as a .ZIP file.

- 5. Unzip the file to extract all files and note the location where the unzipped files are saved.
- 6. Click Switch to Lightning Experience at the top of the screen, to switch to Salesforce Lightning Experience.

#### Note the Existing Call Center Details

Before importing the new Call Center definition, you must first note the details for your current Call Center definition so that when the new definition is installed, you can replicate the details.

- 1. Log in to Salesforce with your administrator credentials.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- **3.** Hover over the gear icon at the top-right of the screen, and then click **Setup**. A menu of items appears on the left side of the screen.
- Select Feature Settings > Service > Call Center > Call Centers.
   The main part of the screen is refreshed, displaying a list of configured Call Centers.



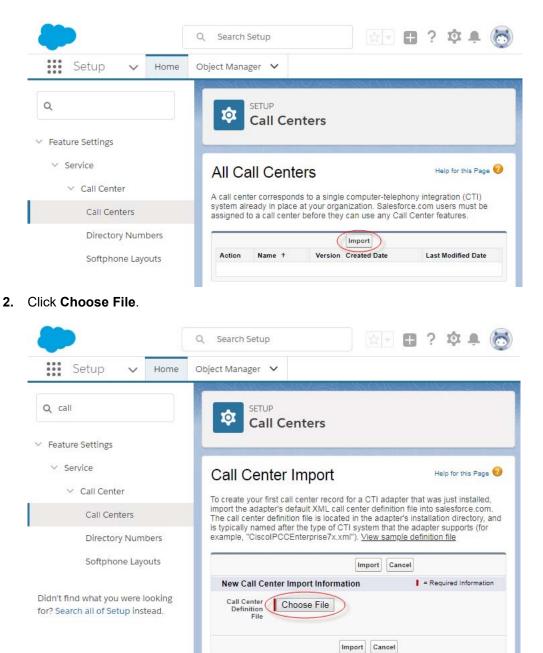
**5.** Click the name of the Call Center for which you need to note the details. The screen is refreshed with the Call Center details.

			Import	
Action	Name 🛧	Version	Created Date	Last Modified Date
Edit   Del	Mitel OIG 15		11/01/2018 9:48 AM	06/04/2018 3:05 PM

6. Carefully record all existing Call Center details.

#### Import the New Call Center Definition

1. On the Call Centers Setup page, click Import.



3. Navigate to and select the *oigcallcenterdefinition.xml* file that was extracted from the Call Center definition .ZIP file you downloaded, and then click **Open**.

4. Click Import.

New Call Ce	enter Import Inform	ation	Required Information
Call Center Definition File	Choose File	o <mark>ig</mark> callcente	rdefinition.xml

**5.** On the Call Centers Setup page, click **Edit** next to the new Call Center. The screen is refreshed with the Call Center details.

			Import	
Action	Name 🛧	Version	Created Date	Last Modified Date
Edit   Del	Mitel OIG 15x		01/05/2018 4:14 PM	03/05/2018 2:46 PM

6. Enter the Call Center details as noted from the previous Call Center, including the internal name (InternalNameAAA) and the display name (Display Name).

See "Figure 1: Call Center Edit Screen" on page 10 for a description of each Call Center detail field.



**Note:** The only detail that should differ from the original Call Center definition is the **Salesforce Compatibility Mode**; this will now be **Classic\_and\_Lightning**.

7. Click Save.

The screen refreshes to view mode for the call center details.

- 8. Edit any additional Call Centers (one call center for each MiVoice Business system), as required.
- 9. Click Del next to the old Call Center to delete the old Call Center definition.

#### Create the MiVoice for Salesforce Lightning App

When creating the new MiVoice for Salesforce Lightning app, you will select the Salesforce objects to include in the app and which user profiles have access to the app.

- 1. Log in to Salesforce with your administrator credentials.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- **3.** Hover over the gear icon at the top-right of the screen, and then click **Setup**. A menu of items appears on the left side of the screen.
- Select Apps > App Manager. The main part of the screen refreshes, displaying a list of existing apps.

#### 5. Click New Lightning App.

The screen refreshes, displaying the App Details & Branding page.

	Q Searc	h Setup		<b>B</b> ? 🅸	<b>A</b>	5
Setup 🗸 Home	Object Ma	nager 🗸				
Q Quick Find	Î	SETUP Lightning Exp	<u>erienc</u> e /	App Manage	er	
Setup Home		New Li	ghtning App	New Connecte	ed App	
Lightning Experience						=
ADMINISTRATION	13 iter	ns • Sorted by App Name •	Filtered by Tab	Set Type	\$ <b>*</b>	
> Users		APP NAME <b>↑</b>	V DE	/ELOPER NAME	~	DE
> Data	1	App Launcher	Ap	DLauncher		Ap
> Email	2	Community	Cor	nmunity		Sal
PLATFORM TOOLS	3	Content	Cor	ntent		Sal
✓ Apps	4	Marketing	Ma	rketing		Be
	5	MVSF Softphone	MV	SF_Softphone		
App Manager	6	Platform	Pla	tform		Th
AppExchange Marketplace	7	Sales	Sal	es		The
> Connected Apps	8	Sales	Lig	ntningSales		Ma

- 6. Do the following:
  - a. Enter a name for the app in the **App Name** field.
  - b. Enter the developer name in the Developer Name field.
  - c. Make any additional desired changes under App Details or App Branding.
  - d. Click Next.

	App Detai	ls & Branding	
ive your Ligh	ntning app a name and description. navig	Upload an image and choos gation bar.	se the highlight color for its
	App Details	App Branding	
	* App Name	Image 🚺	Primary Color Hex Value <b>1</b>
	MVSF Softphone		#0070D2
	* Developer Name 🚯	1 Upload	
	Mitel		
	Description 🚯		
	Enter a description	Org Theme Options	370
		and color instead of t	0
		org's custom theme	
		App Launcher Preview	
		MS	IVSF Softphone

7. Click Add next to Utility Bar Items, and then select Open CTI Softphone.

Utility Bar
Give your users quick access to common productivity tools.
Utility Bar Items Add
βearch Q → the utility bar for this app, add a utility item
▼ Standard (13)
Chatter Feed
G Chatter Publisher
S Flow
O History
List View
Macros
P Notes
🖸 Open CTI Softphone 🛛 🔤 🖉 📟
Qui Open CTI Softphone
Ret Make and receive calls, add call notes, and log call information using a third-party telep Ret.

- 8. Do the following:
  - **a.** Enter a label for the utility bar in the **Label** field.
  - b. Enter 400 in the Panel Width field.
  - c. Enter 710 in the Panel Height field.
  - d. Click Next.

New Lightning App

Utility Ba Give your users quick access to comr Utility Bar Items Add	
Softphone MVSF Softphone	PROPERTIES Open CTI Softphone
Back 0 0	Next

- 9. To select the Salesforce objects that you will use with the phone application, do the following:
  - a. In the Available Items list, click the object you will use from the and then click **>**.
  - Repeat step 3a for each additional object you need to add.
     The selected item is moved to the Selected Items list. The selected objects shown below are objects used by the MiVoice for Salesforce application; you may need additional objects.

Se	elect Iten	ns		
Choose the items to include in the ap	p. You can rearr	ange the order	in which items appear.	
Available Items	Selecte	ed Items		
Q Type to 😒	<b>F</b> a	Accounts		
App La	0	Campaigns		
Approv		Cases		
Assets	E33	Contacts		
🛗 Calendar		Home		
Chatter		Leads		
Contracts	•	Opportuni		
O Dashbo				
Duplica				
<b>Files</b>				

c. Click Next.

- **10.** To select the user profiles that can access the app, do the following:
  - a. In the **Available Profiles** list, click the profile type that you want to have access to the app, and then click .
  - **b.** Repeat step **3a** for each additional profile type for which you want to allow access.

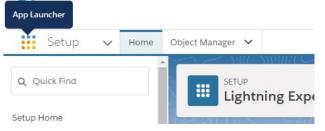
Choose the user pro-	Selec Syst Cust	can access t octed Profi tem Adminis tom: Sales F	iles		
Type to 🔹	Syst	tem Adminis	ist		
lytics Clou	Cust				
lytics Clou		tom: Sales F	Pr		
	Cust				
		tom: Suppo	ort		
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tract Man					
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c. Click Save & Finish.

#### Launch the MiVoice for Salesforce App

Once you have created the MiVoice for Salesforce Lightning app, users with access to the app can launch the app within Salesforce.

- 1. Log in to Salesforce.
- 2. If you are currently using Salesforce Classic, click **Switch to Lightning Experience** at the top of the screen.
- 3. Click the App Launcher icon at the top-left of the screen.



4. Click the MiVoice for Salesforce Lightning app you created.

App Laund	cher		Q Find an app or item
✓ All Apps			
	Service Manage customer service with accounts, contacts, cases, and more	🥮 в	larketing est-in-class on-demand marketing utomation
	Content Salesforce CRM Content	E (L	ales Console ightning Experience) Lets sales reps ork with multiple More
MS	MVSF Softphone	)	
✓ All Items			

The app appears with the selected Salesforce objects appearing as tabs across the top of the page. The phone utility tab appears at the bottom-left of the page.

Cases Recently Viewed item • Updated a few seconds ago	2711	111
CASE NUMBER V SUBJECT	~	STAT
1 00001030 new call subject		New

5. Click the phone tab label to open the phone app.





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